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Date: July 29, 2016  
To: All Canadian FETCO® Customers  
Subject: FETCO® Equipment Parts

Dear Canadian Customers,

In an effort to improve the speed and availability of equipment parts in the Canadian market, all equipment parts will now be stocked and available through our sales and service partner, Specialty Beverage Solutions (SBS) in Calgary, AB. This new availability option went into effect on July 8, 2016.

After August 1, 2016, all orders for parts for the Canadian market should be directed to SBS.

While the pricing will be slightly higher, you will realize the following program benefits:

- Shipping point is Canada
- Reduced shipping lead times for “down” equipment
- No brokerage fees or duties
- Reduced freight cost
- Same day shipping until 3:30pm MST
- Commitment to have parts in-stock as we build sales and adjust stocking levels accordingly

Parts orders can be emailed to: [orders@sbsolutions.ca](mailto:orders@sbsolutions.ca) or call (888) 805-5528 – Ext. 3.

Please feel free to contact me with any questions you may have about the program.

Sincerely,

Stephen Thibodeau  
Director of Sales, Canada  
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